CLIMB® CHANNEL SOLUTIONS

SOFTWARE & APPLICATION LIFECYCLE

ABBYY®† ALTOVA®† CHEF® Progress

INFRAGISTICS™ DESIGN / DEVELOP / EXPERIENCE | intel® software* | JET BRAINS†

Malwarebytes | mindjet†

MIRANTIS | nitro | puppet

SEAGULL† SCIENTIFIC | SMARTBEAR

smartdeploy® | sonatype | SPARX† SYSTEMS

TechSmith®† | Telerik® by Progress | VANDYKE SOFTWARE

SECURITY

AppOmni Secure Your SaaS Data | BEYOND IDENTITY | CYREBRO | @ IRONSCALES SAFER TOGETHER

LOGICGATE | Malwarebytes | proofpoint.

SOLARWINDS*† | sonatype | UNITRENDS* A Kaseya Company

CONNECTIVITY

PAESSLER* THE MONITORING EXPERTS | SOLARWINDS*†

STORAGE & HCI

CLOUDIAN® | LIQID | SUPERMICRO*†

Tintri | wasabi* hot cloud storage

VIRTUALIZATION & CLOUD

HAMMERSPACE

Virtuozzo | wasabi* hot cloud storage

DATA MANAGEMENT

Datadobi | LIQID

Macrium Software* It's our business to protect your data

UNITRENDS* A Kaseya COMPANY | wasabi* hot cloud storage

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ABBYY †

ABBYY FineReader PDF is a PDF tool that empowers information workers to manage any kind of document in the digital workplace. It incorporates both digital documents and paper scans into one unified workflow. Powered by ABBYY's AI-based OCR technology, FineReader PDF makes it easier to digitize, retrieve, edit, protect, share, and collaborate on all kinds of documents in the modern working world. **www.abbyy.com**
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ALTOVA® †

Altova® is a software company specializing in tools that assist developers with data management, software and application development, mobile development, and data integration. Altova offers a complete line of desktop developer software for XML, JSON, SQL, and UML; high-performance workflow automation server products; and a cross-platform mobile development framework.
www.altova.com †Restrictions

CHEF® Progress®

Chef is the leader in DevOps, driving collaboration through code to automate infrastructure, security, compliance and applications. Chef provides a single path to production making it faster and safer to add value to applications and meet the demands of the customer. Chef provides an unequaled developer experience for the Coded Enterprise by enabling users to express infrastructure, security policies and the application lifecycle as code, modernizing development, packaging and delivery of any application to any platform. **www.chef.io**

INFRAGISTICS™ †

Faster Paths to Amazing Experiences. Fast and beautiful UI controls and time-saving tools for developers and UX pros. Collaborative mobile workspaces and visual data insights for business teams.
www.infragistics.com †Restrictions

intel® software *

Intel® Parallel Studio XE boosts application performance from enterprise to cloud, and HPC to AI, and empowers developers to deliver fast, scalable, reliable parallel code with less effort. This comprehensive tool suite addresses the needs of software developers and domain specialists who need to get the most performance out of today's and future Intel® platforms. **www.intel.com**
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JET BRAINS †

JetBrains makes professional software development a more productive and enjoyable experience. They help developers work faster by automating common, repetitive tasks to enable them to stay focused on code design and the big picture. JetBrains provides tools to explore and familiarize with code bases faster. Their products make it easy for developers to take care of quality during all the stages of development and spend much less time on maintenance tasks. **www.jetbrains.com** †Restrictions

Malwarebytes

MSP program designed to foster meaningful, profitable relationships using our award-winning, Malwarebytes Nebula platform, and OneView MSP management console. Your organization can offer easy access to the best-in-class endpoint security services your business customers demand.
www.malwarebytes.com

mindjet †
The World's Most Powerful Mind Mapping Software. Connect everything that matters in your work, to everywhere you are — and get to where you WANT to be. **www.mindjet.com** †Restrictions

MIRANTIS
Mirantis helps organizations ship code faster on public and private clouds. Mirantis provides a public cloud experience on any infrastructure from the data center to the edge. With Lens and the Mirantis Cloud Native Platform, Mirantis empowers a new breed of Kubernetes developers by removing infrastructure and operations complexity and providing one cohesive cloud experience for complete app and devops portability, a single pane of glass, and automated full-stack lifecycle management with continuous updates. **www.mirantis.com**

nitro
PDF productivity and eSigning all in one place. Equip more employees at lower cost. Solve some of the most common inefficiencies. Drive measurable digital transformation. **www.gonitro.com**

puppet
Puppet makes infrastructure actionable, scalable and intelligent. From the data center to the cloud, Puppet helps enterprises modernize and manage their infrastructure to deliver innovation and efficiency through continuous automation. More than 40,000 organizations — including more than 80 percent of the Global 5000 — have benefited from Puppet's open source and commercial solutions to ensure business continuity, optimize costs, boost compliance and ensure security — all while accelerating the adoption of DevOps practices and delivery of self-service. **www.puppet.com**

SEAGULL SCIENTIFIC †
Automate the creation of labels, barcodes and more. BarTender software enables organizations around the world to improve safety, security, efficiency, and compliance. **www.seagullscientific.com** †Restrictions

SMARTBEAR
SmartBear's focus is on one priority that never changes: quality. Smartbear knows that delivering quality software over and over is complicated. So their tools are built to streamline processes while seamlessly working with all the tools your users use — and will use. Whether it's Swagger, Cucumber, ReadyAPI, Zephyr, TestComplete, or more, Smartbear's tools are easy to try, easy to buy, and easy to integrate. They are used by 7 million developers, testers, and operations engineers at over 22,000 organizations — including world-renowned innovators like Adobe, JetBlue, MasterCard, and Microsoft. Wherever you're going, Smartbear will help you get there. **www.smartbear.com**

smartdeploy
Manage one golden image, not thousands of endpoints SmartDeploy's unique layered approach enables single image management of Windows and applications. With SmartDeploy, monolithic PC images are logically broken up into separate driver layers, operating system layers, application layers, and user data layers that can all be deployed, upgraded, and managed independently from each other. **www.smartdeploy.com**

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sonatype

Sonatype is a developer-friendly full-spectrum software supply chain management platform helps more than 1,500 organizations and 15 million software developers simultaneously accelerate innovation and improve application security. Their machine learning engine (Nexus Intelligence) has analyzed more than 100 million open source components. Sonatype continuously feeds this intelligence to customers so they make better innovation decisions early and everywhere across their development lifecycle. Code smarter. Fix faster. Be secure. **www.sonatype.com**

SPARX SYSTEMS †

Sparx Systems Enterprise Architect is a collaborative modeling, design and management platform based on UML and related standards. **www.sparxsystems.com** †Restrictions

TechSmith® †

TechSmith screen capture software and solutions are perfect for anyone who wants to create and share images and videos for better training, tutorials, lessons, and everyday communication. Their flagship products Snagit and Camtasia are easy for anyone to learn. And with expert help content and support, you can quickly create visuals to show what you know. **www.techsmith.com** †Restrictions

Telerik® by Progress

By using the modern, feature-rich and professionally designed UI components from Telerik and Kendo UI, your customers will be armed with everything they need to deliver outstanding web, mobile and desktop experiences in less time. With the backing of their legendary technical support, provided directly by the developers who build the products, your customers can be confident that you have the best partner to rely on in your journey. **www.telerik.com**

VANDYKE SOFTWARE

Productivity. Security. Confidence. VanDyke Software helps your customers achieve the right balance between strong security and easy access to the network from anywhere… at any time. Secure remote access for IT and end users, maintain and configure servers, routers, and network services, secure file transfer with fine-tuned control, and route critical data through a secure tunnel. **www.vandyke.com**

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AppOmni
Secure Your SaaS Data

AppOmni protects more than 76 million users on SaaS platforms and has secured more than 230 million exposed data records. Our comprehensive platform makes it easy for security and IT teams to protect and monitor their entire SaaS environment, from each vendor to every end-user. **www.appomni.com**

BEYOND IDENTITY

Invisible Multi-Factor Authentication: Think DUO, but easier to use and more secure. Eliminate ransomware and account takeovers. Stop 80% of breaches that start with passwords. Invisible strong authentication. Security without friction. No passwords, no one-time codes, no user actions or second devices required. Just three unphishable factors. **www.beyondidentity.com**

CYREBRO

CYREBRO is the core of your company's cybersecurity, providing a first-of-its-kind managed SOC Infrastructure. You are secured with enterprise-grade security no matter the size of your business; ensuring fast and effective incident response, 24/7/365 monitoring, mitigation of cyber threats, and proactive threat intelligence. **www.cyrebro.io**

IRONSCALES
SAFER TOGETHER

Defending against today's advanced threats requires a new approach to email security. IRONSCALES' best-in-class email security platform is powered by AI, enhanced by thousands of customer security teams and is built to detect and remove threats in the inbox. We offer a service that is fast to deploy, easy to operate and is unparalleled in the ability to stop all types of email threats, including advanced attacks like BEC, ATO and more. **www.ironscales.com**

LOGICGATE

LogicGate Risk Cloud® is a no-code governance, risk, and compliance (GRC) platform that scales and adapts to your changing business needs and regulatory requirements. It provides solutions for every GRC use case from one integrated platform to help you build, evolve, and communicate a market-leading risk strategy and program. **www.logicgate.com**

Malwarebytes

MSP program designed to foster meaningful, profitable relationships using our award-winning, Malwarebytes Nebula platform, and OneView MSP management console. Your organization can offer easy access to the best-in-class endpoint security services your business customers demand. **www.malwarebytes.com**

proofpoint

Proofpoint is a Global Leader in the Email Security and Cybersecurity space. Proofpoint Essentials is a cloud-based multi-tenant solution designed for MSP's, providing complete defense against today's advanced email threats. The service is backed by Proofpoint's market-leading security technology that is currently protecting more than 80% of Fortune 100 Companies. Partners can now offer customers Enterprise class email protection from business email compromise (BEC), ransomware, phishing, malware, spam, as well as protection beyond the inbox by offering features including data loss prevention, social media protection, custom policy based email filtering, enforced email encryption, archiving and more. **www.proofpoint.com**

SOLARWINDS *† SolarWinds provides purpose-built products that are designed to make jobs easier for IT professionals, MSPs, and DevOps pros. Solarwinds offers value-driven products and tools that solve a broad range of IT management challenges related to networks, servers, applications, storage, virtualization, cloud, or development operations. Whether you're an MSP responsible for multiple customers, or whether you're a reseller whose customer is an army of one managing a small environment, part of an IT team managing an enterprise, or they've migrated to the cloud — SolarWinds has powerful, easy-to-use, and affordable products to help them manage their IT performance. **www.solarwinds.com** *Brand sales specialist available †Restrictions

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UNITRENDS *† Unitrends increases uptime, productivity, and confidence
A **Kaseya** COMPANY in a world in which IT professionals must do more with less. Their all-in-one backup appliances simplify data protection, application spin-up, and SLA policy auto-mation. Seamless integration with the cloud delivers long-term retention and fast disaster re-covery. The old way to backup forces customers to manually integrate software, analytics, de-duplication, hardware, and cloud. Unitrends eliminates backup complexity and stress with all-in-one enterprise backup and continuity. **www.unitrends.com**
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PAESSLER *†
THE MONITORING EXPERTS

SOLARWINDS *†

PAESSLER *†
THE MONITORING EXPERTS

Paessler believes that monitoring plays a vital part in reducing humankind's consumption of resources. Monitoring data helps customers to optimize their IT, OT and IoT infrastructures, and to reduce their energy consumption or emissions – for our future and our environment. That's why Paessler offers monitoring solutions for businesses across all industries and all sizes, from SMB to large enterprises.

Since 1997, when they first introduced PRTG Network Monitor, Paessler has combined their in-depth monitoring knowledge with an innovative spirit. Paessler knows the challenges of complex IT, OT and IoT infrastructures and networks. Their products empower customers to monitor everything, and thus help them optimize their resources. **www.paessler.com**
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SOLARWINDS *†

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CLOUDIAN®

LIQID®

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Tintri

wasabi®*
hot cloud storage

CLOUDIAN®

File and Object Storage Solutions Solve your biggest capacity storage challenges. Cloudian® file and object storage solutions are powerful and easy to use. Proven with enterprise applications worldwide, you get infinite scalability and limitless possibilities. **www.cloudian.com**

LIQID

Liqid composable infrastructure frees IT users from vendor lock-in and traditional purchasing cycles enabling them to build a living data center architecture that changes to meet their business needs and scales as needed. All of this while offering powerful improvements in data performance, architectural optimization, hardware disaggregation, and footprint efficiency. **www.liqid.com**

SUPERMICRO®†

Supermicro is a global leader in high performance, high efficiency server technology and innovation. They develop and provide end-to-end green computing solutions to the data center, cloud computing, enterprise IT, big data, high performance computing, or HPC, and embedded markets. **www.supermicro.com** †Restrictions

Tintri

Tintri's file system — the foundation of any storage system — was built by the team that created ESX server. They have removed the constraints of legacy storage — no LUNs, volumes, block protocols, and more. They have a deeper understanding of, and deeper integration with, customers' entire virtualization ecosystem. And so only Tintri can Automate across their infrastructure, predict every need 18 months into the future, speed up development and test cycles, see inside every individual virtual machine, guarantee performance for every application, and recover data in seconds to avoid disaster. **www.tintri.com**

wasabi® *
hot cloud storage

Wasabi is at the core of your enterprise-ready business cloud. For many companies, migrating their data to the cloud is a necessity, but with Wasabi it's also an opportunity. An opportunity to choose a bottomless cloud of storage that's 1/5 the cost of AWS S3 and faster than the competition. Whether you need a second copy in the cloud, off-site disaster recovery, an active and accessible data archive, or long term storage, Wasabi's breakthrough price-performance makes the choice simple. One price. Lightning fast speed. No hidden fees. Wasabi hot cloud storage for all your data needs. **www.wasabi.com** *Brand sales specialist available*

HAMMERSPACE

Virtuozzo

wasabi ®*
hot cloud storage

HAMMERSPACE

A Global Data Environment for Hybrid Cloud and Multi-Data Center NAS. The Hammerspace Difference. We are the best solution for hybrid cloud and multi-site NAS leveraging our Global Data Environment, Policy-Driven File-Granular Mobility and Replication, and our Intelligent Data Orchestration across any storage and cloud. **www.hammerspace.com**

Virtuozzo

Virtuozzo provides hyperconverged, production-ready OpenStack for service providers, enabling lower-cost IaaS, PaaS and XaaS for businesses everywhere.
www.virtuozzo.com

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Datadobi

Enterprise-class software to migrate and protect unstructured data anywhere. Datadobi provides solutions to ease unstructured data mobility. Their DobiMiner Software Suite allows customers to migrate, copy, replicate, restore, and failover file and object data between heterogeneous or in-family NAS, file-system, and object storage on-premises or in the cloud. Their DobiMiner Software Suite — DobiMigrate, DobiReplicate, and DobiSync — provides the safest, fastest, easiest, and most cost-effective way to ensure your customers' file and object data is always available. **www.datadobi.com**

LIQID

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Macrium Software *†

Macrium Software designs solutions to protect the most valuable asset in the world — your data. They're dedicated to creating dependable software, providing quality service, and maintaining superior relationships with our customers and partners. Macrium loves what they do and takes pride in their success. Macrium offers the complete backup and disaster recovery solution for home and business. Macrium's proactive approach creates security in an uncertain world. From small businesses to global enterprises, our products are fast, reliable and scalable. **www.macrium.com** *Brand sales specialist available* †Restrictions

UNITRENDS *†
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	Ironscales	SmartDeploy
	JetBrains †	SolarWinds* †
ABBYY †	Liqid	Sonatype
Altova †	LogicGate	Sparx Systems †
AppOmni	Macrium Software*	Supermicro Computer
Beyond Identity	Malwarebytes	TechSmith †
CHEF	Mindjet †	Telerik
Cloudian	Mirantis	Tintri
Cyrebro	Nitro	Unitrends*
Datadobi	Paessler AG*	VanDyke Software
Hammerspace	Proofpoint	Virtuozzo
Infragistics	Puppet	Wasabi*
Intel DCM	Seagull Scientific †	
Intel Software*	SmartBear Software	

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ABBYY — We can sell to the North America, Belgium, Luxembourg and Netherlands.

Altova — We cannot sell to Afghanistan, Balkans, Belarus, Myanmar (Burma), Central African Republic, China (PR), Côte d'Ivoire, Crimea Region of Ukraine, Cuba, Cyprus, Democratic Republic of the Congo, Eritrea, Fiji, Haiti, Iran, Iraq, Kyrgyzstan, Lebanon, Liberia, Libya, North Korea, Russia, Rwanda, Somalia, Sri Lanka, North Sudan, Syria, Venezuela, Vietnam, Yemen, Zimbabwe.

Jet Brains — Europe countries must buy in euros. Separate USD price list for LATAM and APAC/Middle East.

Mindjet — We can sell to North America, LATAM, EMEA (with the exception of South Africa) and APAC (with the exception of China, Australia, New Zealand, Japan, Bhutan, Burma, Maldives, Nepal and Sri Lanka).

Seagull Scientific — We can sell to North America, Latin America and the Caribbean and EMEA (Euros).

Solarwinds* —We cannot sell to Asia Pacific.

Sparx Systems — We cannot sell to Myanmar (Burma), Iran, North Korea, North Sudan and Syria.

Supermicro Computer — We can sell to the Americas and EMEA.

TechSmith — We cannot sell to Australia, and New Zealand. In Germany, we can fulfill orders for commercial customers and government institutions, but NOT for academic institutions.

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