# **CLIMB**

# Bitdefender.

### **Bitdefender Brand Sales Specialist I**

### Chelsea McCann

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## How Can Chelsea Help You?

- Assist with business development and enablement of Bitdefender's solution
- Onboarding of new partners
- Review of partner program and highlights
- MSP licensing overview and feature sets
- Bitdefender comparisons to other security vendors in the marketplace
- Licensing questions and concerns
- Sales trainings and seminars

Chelsea is a driven brand sales specialist with a people-centric approach. She focuses on driving success for both the vendor and their partners, and delivering results with a personal touch.