

## Competitive Displacement Promotion

Switch to Acronis Cyber Protect Cloud and get a 100% rebate on Acronis usage.

## Promotion

- 1. All new and existing Acronis partners are eligible for this offer.
- 2. Acronis will offer 100% rebate on the Acronis usage until the end of the remaining contract with the Service Provider's current vendor.
- 3. If the number of migrated workloads by a partner exceeds 100 within the scope of this offer, Acronis will provide Professional Services assistance for up to 3 mandays in order to assist with the migration, included in this offer.
- 4. Migration of workloads must be completed within 3 months from when the offer is agreed with the partner, unless otherwise agreed with Acronis.
- Rebate will be provided monthly, for a maximum of 12 months after the migration of selected workloads to Acronis has been completed, unless otherwise agreed with Acronis.
- 6. Partners must be already on or sign a minimal commitment contract with Acronis in order to be eligible for this offer.

## Eligibility

All new and existing Acronis partners.

## Terms and conditions

- 1. The Promotion is offered till December, 30, 2024.
- 2. In order to benefit from the offer, Service Provider will need to provide proof of existing contract and any other documents required by Acronis to establish eligibility.
- 3. Service Provider has to provide an invoice of a 3rd party solution.
- 4. Acronis is offering this Promotion Worldwide (except to countries/territories this Promotion excludes) to any new or existing service provider that wants to partner with Acronis to resell any of the products from the Acronis Cyber Cloud.
- 5. Marketplace distributors are excluded from this offer.
- 6. Acronis reserves the right to cancel or modify terms, conditions, pricing, and availability of this Promotion at any time without notice.
- 7. Offer is not valid in these countries/territories (subject to change): China, Russia or any country subject to a comprehensive US, EU or Swiss embargo, which currently includes: Cuba, Iran, North Korea, Syria and the Crimea region of Ukraine.
- 8. If customer violates any of the terms and conditions contained herein, the offer will be invalid.
- 9. This promotion cannot be combined with any other promotions, discounts or special offers.