SOPHOS CLIMB



Sophos Senior Vendor Manager

Raun Greenstreet
732.375.0155
RaunG@ClimbCS.com
Supporting Sophos from Dallas, TX



Sophos Vendor Manager

Logan Carroll
732.276.2753
LoganC@ClimbCS.com
Supporting Sophos from Eatontown, NJ

How Can Our Sophos Team Help You?

- Partner Onboarding
- Partner Program Review
- Partner Portal Training
- Quote and Order Assistance
- Reseller/Sales Training
- Joint Partner-Customer Calls
- Licensing Support and Upsell Recommendations

- Deal Registration and Promotion Assistance
- MSP Licensing Overview
- Proactive Customer Renewals
- Partner Margin Maximization
- Partner Growth and Development
- Business Development Support