

SOPHOS

Sophos Vendor Manager

Raun Greenstreet

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Supporting Sophos from Dallas, TX



How Can Raun Help You?

- Assist with Business Development activities
- Onboarding new partners
- Review of Partner Program
- Assist with Quotes and Orders
- Sales Trainings
- Joint Calls with Partner and their Customers
- Assist with licensing questions & recommend upsell opportunities
- MSP Licensing Overview
- Provide Reseller Training

Raun is looking to support both partner enablement and customer success, by taking a consulting approach for solution-based products and applications. Raun is passionate about and focused on working closely with VARs and MSPs to grow their business successfully.