



Trend Micro MSP Vendor Manager

Andy Bender

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Supporting North America from New York



How Can Andy Help You?

- Onboard new partners
- Help with quotes and ordering
- Assist with licensing and product questions
- Sales training and demo calls
- Business development and provide upsell recommendations

Andy comes to Climb with a wealth of experience in sales and customer service. His strengths are working closely with partners to determine the best solutions plus becoming a trusted advisor. He collaborates with the Trend Micro team to deliver white glove service to all partners. In his spare time he enjoys traveling and going concerts.