

## SOPHOS

### Sophos Vendor Manager

Logan Carroll

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Supporting Sophos from Eatontown, NJ



### How Can Logan Help You?

- Assistance with quotes/orders
- Staying proactive on customer renewals
- Provide partner portal training
- Assist partners in moving up the partner pricing ranks to maximize their margins
- New/existing partner growth and development
- Assist with deal registration and promotions
- New partner onboarding
- Joint calls with partners and end users

*Logan is here to work closely with partners, learn about their businesses, and form strong professional relationships. By maintaining long lasting partnerships, Logan's goal is to gain the trust needed to help partners keep their customers protected from cyber threats, while also helping them increase their revenue.*