

SEAGATE LYVE™

Seagate Lyve / Mobile Vendor Manager

Robert Dellorco

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Supporting all of United States
from Boston, Massachusetts



How Can Robert Help You?

- Engage in partner onboarding, develop a great relationship with Climb & Seagate and new partners
- Set up discovery calls with partners and their customers to educate about Seagate Lyve Mobile services
- Available at any point to discuss Seagate Lyve Mobile product and solutions, answer any questions
- Support onboarding partners sales plans, in person meetings, sending merchandise to customer and resellers
- Provide help on training of product through the Lyve Mobile user portal
- Assist growing your business while saving costs and time
- Expand knowledge of Lyve mobile

Robert has been working in the telecommunication & cloud data industry for about 4 years. His goal is to educate resellers and customers on Seagate's Lyve Mobile services, including transferring large data sets fast and safe from location to location while saving time and costs. He is especially focused on partner engagement and reaching out to resellers within the Climb partnership while expanding to new resellers and customers in different industries. There are no limitations on where or what Seagate Lyve mobile can be used for.