

MEET THE CLIMB OPENTEXT TEAM



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Connect with our OpenText Team

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WHO WE ARE

Climb has over 20 years of channel knowledge in the software industry, and we've been working with OpenText for over 18 of those years.

WHY CLIMB WITH US

Our hand-picked OpenText team—a team that is 100% dedicated to the OpenText Software line card for both up front licenses and renewals—has over 60 years' combined experience in the channel, which enables us to provide you with the very best customer service and sales experience in the distribution domain.

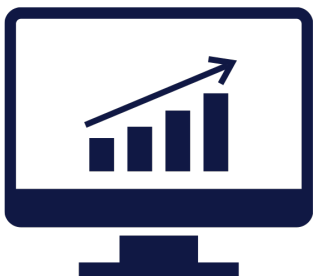
WHAT WE DO

The Climb OpenText team will provide you with the confidence and ability to leverage their deep OpenText field sales relationships and product knowledge of both the traditional OpenText solutions as well as the newly added software portfolio acquired from HPE.

OUR PROMISE TO YOU

Our team is committed to providing profitable, repeatable and positive interaction with our partners, delivering the fullest value from our OpenText relationship and bringing you the best possible client experience!

Why Climb and OpenText



100% Dedicated Sales Team — Experienced in the entire OpenText portfolio



Climb's Quote Guarantee — Fast, accurate and dependable



Partner Enablement Programs — Discover and grow new opportunities



Dedicated Support Center — Post-sale commitment and devoted renewals team



Resource Center — Service offerings, Finance options and more