



Freshworks Vendor Manager

Kori Pugh

P: 410.980.9245

KoriP@ClimbCS.com

Supporting Freshworks from
Annapolis, MD



How Can Kori Help You?

- Assist with Business Development activities
- Onboarding new partners
- Review of Partner Program
- Assist with Quotes and Orders
- Sales Trainings
- Joint Calls with Partner and their Customers
- Assist with licensing questions/upsell opportunities
- Provide Reseller Training

Kori is passionate about building long-lasting, trustworthy relationships within the channel community. By implementing sales strategies, partner enablement and driving sales through relationships, she looks forward to assisting business growth.