CLIMB



Bluebeam Vendor Manager

Stephanie Mezey

P: 800.847.7078 x7202 D: 732.276.2684 StephanieM@ClimbCS.com Supporting Bluebeam in North America from NJ Bluebeam Certified Sales Professional (BCSP)



- Subject matter expert on Bluebeam products, services, and processes
- Onboarding of new partners
- Customer facing Partner support for licensing reviews
- Central point of contact for escalations
- Assist in uncovering cross sell, upgrade, and consolidation opportunities
- Bluebeam trainings, certifications, and live demos



Stephanie brings almost 7 years of channel experience to the Bluebeam Brand Sales Specialist role. She is well-versed in supporting a wide range of partners — including but not limited to Commercial, SMB, SLED, and Federal space. This makes her an excellent fit to champion the Bluebeam product portfolio from a sales and enablement perspective. Contact Stephanie to learn more about the benefits of partnering with Bluebeam.