## **CLIMB**

## Acronis

## **Acronis Vendor Manager**

Ryan Bollinger 732.913.0855 RyanB@ClimbCS.com Supports US, Canada & LATAM from AZ

## How Can Ryan Help You?

- Onboarding New Partners/ MSP's
- Sales and Process Enablement
- Customer Retention and Growth
- Assist with Quoting
- Assist with Licensing Questions
- Joint calls with Partners/ their Customers
- Sales Trainings and Demo Calls
- Discuss Partner Program and Promotions



Ryan had previously worked at Acronis for close to 5 years. Having this internal connection with the Acronis Team, this will allow for faster sign-ups and overall, better enablement to sell Acronis. He has worked in the channel space for many years and is a perfect resource for all your Cybersecurity needs.